

# Diwakar Ramachandra

Corporate Trainer



## Profile

- B.E. in Electronics and Communication
- Over 23 years of Industrial Experience in Management, Sales, Marketing, Quality, Human Resources, Production, Maintenance, Commissioning and Training
- Worked with Major MNCs in India and abroad
- Exposure to best Industrial Practices
- Regular Speaker and Trainer for various Corporates and Educational Institutions

## Programs

### For Corporates and Entrepreneurs

- Communication Skills – Verbal, nonverbal and written skills
- Leadership – Leading from the Front - for CEOs, Managers, Executives and Supervisors
- Teamwork – Working towards a Common Goal (Inclusion, Bonding and Diversity)
- Motivation – Self-motivation, Motivating others and Group-motivation
- Behaviour – How different people behave under same circumstances; how to deal with people with different behaviour traits (Passive, Aggressive and Assertive)
- Time Management; Stress Management; Work Ethics
- Critical Thinking; Creativity; Decision Making; Conflict Management
- Sales and Customer Relations – Understanding needs, behaviour, negotiating
- Training Needs Assessment (TNA) - Assessing the Training needs of Individuals or Group in an Organisation or Institution and structuring a Training Program around those needs
- Train the Trainer - Suitable for Corporates having In-house Training facilities to effectively Train their Trainers
- Content and Program Development - Suitable for Institutions and Corporates who have standard Induction and Training Programs

### For Educational Institutions and Students

- Aptitude Skills - Quantitative, Logical, Verbal, Numerical, Clerical, Sensory, Spatial ability, Mechanical ability, Diagrammatic dexterity
- Language Skills - Professional English, Comprehension, Verbal Ability and Written Ability
- Soft Skills - Effective Communication Skills, Presentation Skills, Group Discussions, Resume Writing, H R Interviews, Stress Management, Industrial Readiness
- Industrial Awareness - Knowledge from an Industrial Perspective, Present and Future Technologies, Job Opportunities
- Employability Skills Development Program - A combination of all the above programs designed to successfully handle Written Tests, Technical and H R Interviews

## Contact

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### Few of our Esteemed Clients

